

Fourth newsletter

by SP Medikal San. Ltd

It is now 12 months ago that we started up our production in Turkey and seeing that more and more customers are finding their way to us is a dream coming true.

It has been a hectic year but seeing the company developing in its export markets with more and more products is very rewarding. We started to look into other products for CSSD as well.

Concentrating on the cleaning and disinfection monitoring we try to develop another complete product range in that segment.

In this issue of SP Medikal News you may find a few of them introduced.

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UPGRADE STERILIZATION ROLLS

We have upgraded our sterilization rolls as we had several requests from our customers which we now can fully fulfill with the new product.

- 1) 3 type of chemical indicators on both gusseted and flat rolls
- 2) Green film in stead of the blue film
- 3) Single sealed Rolls
- 4) More ruggedized packaging

We added Formaldehyde next to Steam and Ethylene-Oxide chemical indicators and all are printed in between the paper and film

The film specifications did not change at all except for the color. About 80% of our customers favors green above blue film. A big improvement is that all rolls are single packed in a plastic sealed wrap. It is giving



an advantage for fluctuations of humidity and temperature combinations. Rolls are now

more stable even during transportation conditions.

Last but not least the boxes are stronger and we apply plastic bands around each box.

A new technical file has been created. One for both Gusseted and Flat reels. You may require your copy through sending an email to info@spmedikal.com

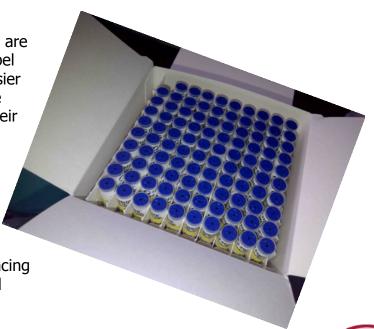
IMPROVEMENTS SCBI

The Self-Contained Biological Indicators are coming soon with a double adhesive label on the ampoules in order to make it easier for CSSD staff to tear of the label of the ampoule and to document these into their records.

We expect to start selling these within 2 months from now and will be applicable for all types i.e. Steam, EtO and Plasma.

The package have been modified by placing a grid of carton in which each individual SCBI is fitted.

In that way the SCBI's are more secured during transportation.



STERINTECH @ AFRICAN HEALTH 2012 - JOHANNESBURG - S.AFRICA

After Düsseldorf, Istanbul the Sterintech products were at display in Johannesburg - South-Africa. African Health is a exhibition which travels in between South- Africa and Egypt.

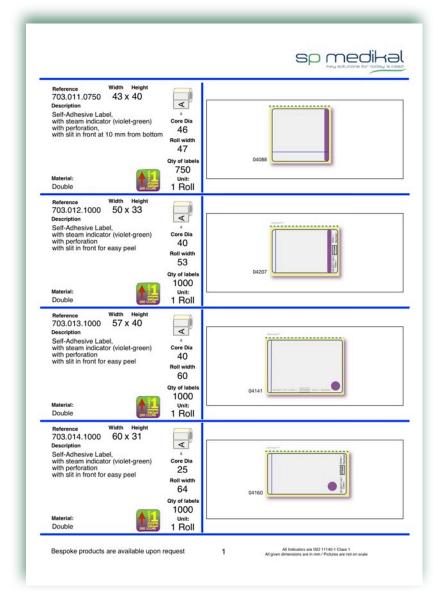
It was a good exhibition especially as we were the only one offering the complete package of CSSD consumables and CSSD Capital Equipment amongst exhibitors

Our distributor Medi-Clave (pvt) Ltd, a steam sterilizer manufacturer for 13 years, was trained on all the new aspects of our product range. It was an interesting exchange of experiences for both partners.





COMPUTER LABELS



Since July 2012 there is a 8 page pdf-file available with all details of the most common produced computer labels.

More then 32 different designs and lay-outs are displayed as standard.

FREE SALES CERTIFICATE

After a long application period at our Ministry of Health we have been granted a so-called Free Sales Certificate for all our products for the CSSD. A copy as pdf-file is available upon request per email at info@spmedikal.com

It doesn't mean that you are limited to those labels. In the contrary we can do any label design, with all kind of chemical indicators and all kind of label materials.

Recently we added a more expensive label material to our stock which is very suitable for users who are using Kimberly-Clark packaging materials.

It was hard to find a label material which is sticky enough to hold on Kimberly-Clark materials Kimguard One-Step but with the 1.000 N/m initial tack we offer one of the best sticky materials without Latex!!

Since January of this year a few customers have been using the materials at customers using the **Kimguard One-Step** materials to every ones satisfaction.

Interested!!

Samples are available upon request.

Do you have a problem with labels? Please contact us at info@spmedikal.com we are very interested to learn your problem and to solve it.



HOW CLEAN IS YOUR INSTRUMENT

Visual inspection of instruments after washing and disinfection is a standard routine in CSSD's around the world.

But looking clean is not always meaning that there are no longer contaminations on or in the instruments.

A routine test which is determining the level of proteins on processed

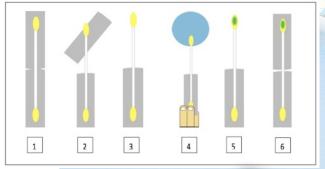
instruments should be part of a good integrated quality management system.

Today there are two ways to do that i.e. expensive and time taking laboratory tests or use a quick protein swab test.

The Sterintech™ Protein Rapid Swab Test is a simple swab which is signaling the presence of proteins with a detection level of 20 µgrams. This is well below the level of 100 µgrams which is allowed as maximum level of proteins for instruments after processing.

The swab test gives you a result is 5 sec! with a clear green color change of the swab once it detects proteins.

For more information please send us an email at info@spmedikal.com for your copy of TD sheet, manual or leaflets.





NEWARRIVALS @ SP MEDIKAL

Since the third Newsletter the following products have been launched.

Container Seal, self-adhesive with pinProtein Rapid Swab Test

- CSSD Markers

- New SS Helix for Batch Control



PRODUCTION PICS

Calendar

of relevant exhibitions

November 2012

Medica - Düsseldorf - Germany

November 2012

13th WFHSS Congress - Japan

January 2013

Arab Health - Dubai

October 2013

14th WFHSS Congress - Istanbul

Contact details

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